



Ho Chi Minh City, June 04, 2020

No.: 17/2019/TT-HDQT-TCD

PROPOSAL

Re: The Business Plan 2019

To: The Shareholders of TRACODI

- Pursuant to the Law No. 68/2014/QH13 passed by the National Assembly of the Socialist Republic of Vietnam on Enterprise on 26 November 2014;
- Pursuant to the Law No. 70/2006/QH11 passed by the National Assembly on 29 June 2006 on Securities; the Law No. 62/2010/QH12 passed by the National Assembly on 24 November 2010 on amending and supplementing a number of articles of Law No. 70/2006/QH11 on Securities;
- Pursuant to the Charter of Transport and Industry Development Investment Joint Stock Company (TRACODI) approved by shareholders on 20 May 2020 (which was amended and supplemented at its 11th session).

Based on performance, actual situation and capacity of the Company in 2019, the Board of Directors kindly proposes the business plan 2020 to shareholders with key indicators as follows:

Unit: million dong

No.	Main indicators	2019	2020F	% Forecast/ Actual
1	Gross revenues from sale of goods and rendering of services	1,701,004	1,923,586	113.1%
2	Operating profit	118,048	125,656	106.4%
3	Profit before tax	121,450	126,666	104.3%
4	Profit after tax	94,989	101,333	106.7%
5	Dividend	16%	10%-15%	63.0%- 94.0%

Kindly submit to shareholders for consideration and approval.

Kind regards,

Recipients:

- The AGM;
- Archived: BOD, BS Dept

**FOR AND ON BEHALF OF
THE BOARD OF DIRECTORS
CHAIRMAN**

(signed & sealed)

Nguyen Ho Nam